



EXPORT & INDUSTRIAL PRODUCTS

NESTLÉ SPAIN CATALOGUE

NESTLÉ WORLDWIDE HIGHLIGHTS

KEY FACTS



Nestlé®

Total Turnover
(Sales 2017)



89,8 Bilions
CHF

Factories



413

Number of employees



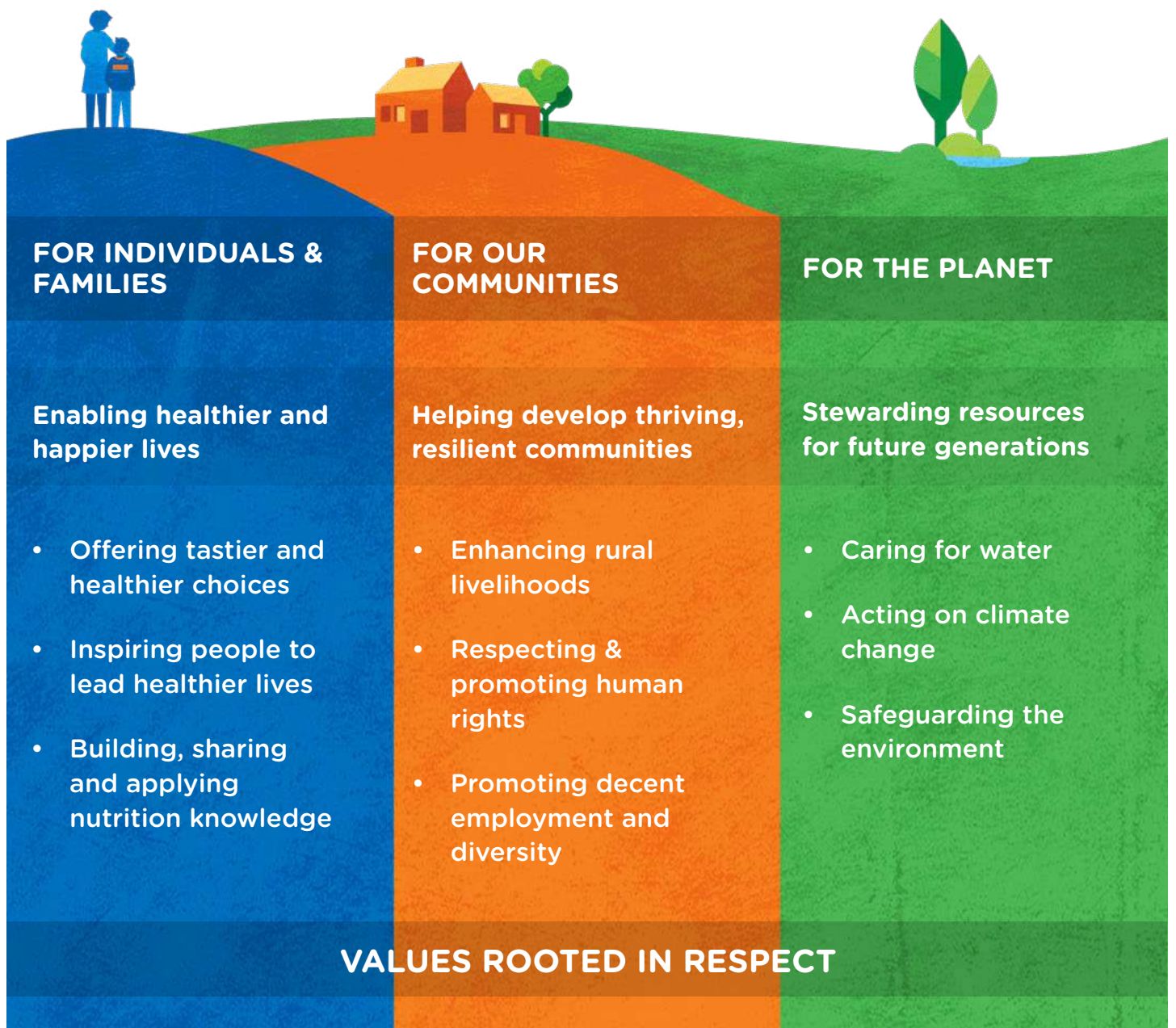
328.000

OUR BRANDS



OUR PURPOSE

Enhancing quality of life and contributing to a healthier future



NESTLÉ SPAIN HIGHLIGHTS

KEY FACTS



Nestlé®

Total Turnover
(Sales 2017)



1,921 Millions of
Euros

Factories



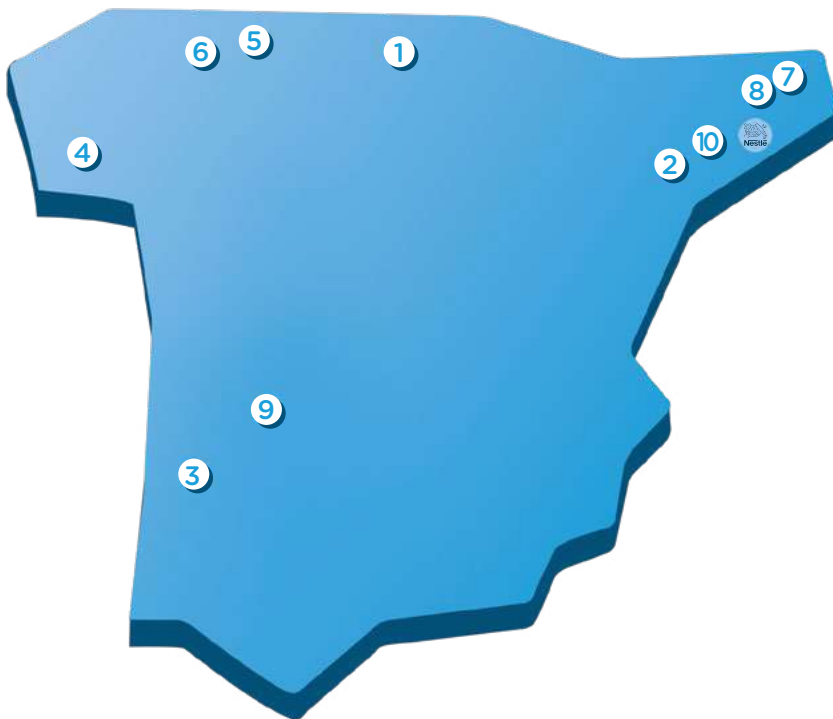
10

Number of
employees



4.932

FACTORIES



**1. LA PENILLA
(Cantabria)**

Confectionery
Soluble Cocoa
Milk poder

**2. REUS
(Tarragona)**

Roasted Coffe

**3. MIAJADAS
(Cáceres)**

Sauces

**4. PONTECESURES
(Pontevedra)**

Dairy

**5. SEVARES
(Asturias)**

M&D -Infant
Nutrition

**6. GIJÓN
(Asturias)**

Ready meals

7. GIRONA

Soluble Coffee
Capsules

**8. VILADRAU
(Girona)**

Bottled water

**9. HERRERA
DEL DUQUE
(Badajoz)**

Bottled water

**10. CASTELLBISBAL
(Barcelona)**

Pet food



**NESTLÉ SPAIN
HEADQUARTERS**

NESTLÉ SPAIN

HISTORY



OUR BRANDS

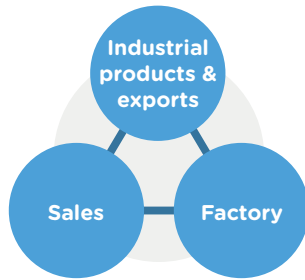
CHOCOLATES			COFFEE				
CULINARY			DAIRY		INFANT NUTRITION		

OUR COMPANY



EXPORTS, INDUSTRIAL PRODUCTS AND Co BRANDING UNIT

¿Que icono o iconos
os gustaria poner,
aprox?



UNIT PRUPOSE



EQUIPO PROPIO TÉCNICO
CON CAPACIDAD PARA
ASESORAR EL EMPLEO DE
LOS INGREDIENTES ASÍ
COMO DAR FORMACIÓN.
PERSONIFICACIÓN



SEGURIDAD
ALIMENTARIA.
VELANDO POR
LA MÁXIMA
SEGURIDAD

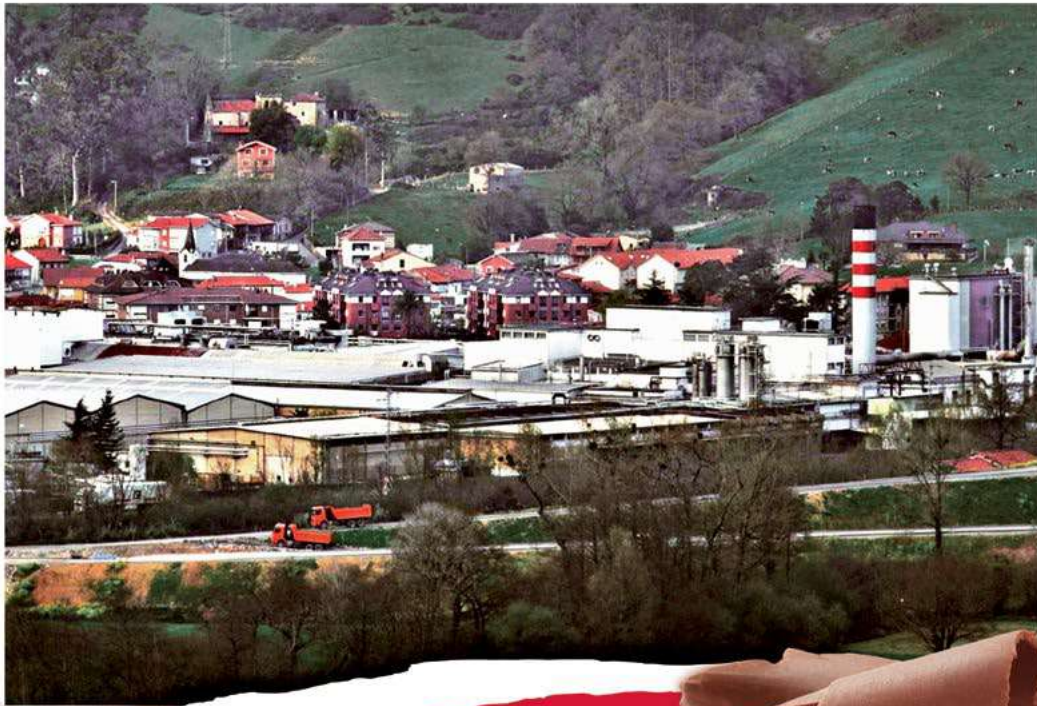


QUALITY OF
SERVICE



EQUIPO DE
GESTIÓN Y
ADMINISTRACIÓN
ÚNICO, EQUIPO
DE TRANSPORTE
INTEGRADO
CON PRECIOS
COMPETITIVOS,
CAPACIDAD,
DOCUMENTACIÓN

Chocolate



Milk
Chocolate
Inventors

Leading
Brands
in every
Segment

Legacy Product
Category:
200 years
of experience

CATEGORY

Unique texture & taste.

Traceability of our Finished Product.

Sustainable Supply Chain.

Quality of the milk:
Fresh milk daily collected.

Collaborating along the entire Value Chain & Contributing to the Rural Development.

Strict & Permanent Quality Controls.

Quality assured in every format.

Creating value together with our providers.



Wide Variety of Products
more than 70 different Products



International Presence in over 45 Countries



Spanish's Favorite Chocolate Taste

CHOCOLATE

FACTORY



First Confectionary
Factory in Spain:
more than
820 people

Pioneers in Sustainable
Development:
Reducing water waste
and saving energy

The Export Volume
represents 35% of the
total Volume Production:
more than 28K tons

Possibility to
adapt packs to
client's needs



CHOCOLATE



COMMITMENTS



Cocœa Plan

The Nestlé Cocoa Plan aims to improve the lives of cocoa farmers and the quality of their products.



BETTER FARMING

12 million plants distributed to farmers by 2019



BETTER LIVES

Having achieved our ambition to build 40 schools by 2015, we will continue to build schools in areas of need.
Roll out our Child Labour Monitoring and Remediation System to all co-ops by 2016.
Continued gender training of co-ops, with a further 25 co-ops in 2017.



BETTER COCOA

We will increase our purchase of cocoa through the Nestlé Cocoa Plan to 150,000 tonnes in 2017

CERTIFICATES



- ▶ ISO 9001
- ▶ ISO 22000
- ▶ ISO 14001
- ▶ OHSAS 18001
- ▶ NQMS Nestlé Quality Management System



CHOCOLATE

CHOCOLATE COATING



LIQUID COATING • ½ tanker 10 tons • Full tanker 18-22 tons

Reference	DARK COATING	Cocoa %	Cocoa Butter %	Sugar %	Fat content %
428297	Dark Coating w. Sunflower Lecithin	47%	30%	46%	33%
12241092	Dark Coating w. Soybean Lecithin	47%	30%	46%	34%
12242705	Dark Coating w. Sunflower Lecithin	51%	32%	49%	33%
MILK COATING					
428359	Milk Coating w. Sunflower Lecithin	38%	34%	38%	45%
12242704	Milk Coating w. Sunflower Lecithin	27%	22%	53%	28%
428397	Milk Coating w. Sunflower Lecithin and PGPR	34%	29%	48%	35%



SOLID COATING • 10 kg Box • 20 kg Box

Reference	DARK COATING	Pallet	Cocoa %	Cocoa Butter %	Sugar %	Fat content %	SHELF LIFE	FORMAT
428677	Dark Coating	54x10 kg	50%	31%	50%	32,5%	24 meses	10 kg
428365	Dark Bitter Coating	54x10 kg	62%	35%	39%	35,0%	24 meses	10 kg
428351	Dark Mini Drops 9000/kg Dextrose	54x10 kg	42%	24%	57%	24,5%	24 meses	10 kg
MILK COATING								
428072	Milk Chocolate	54x10 kg	34%	29%	48%	33,9%	15 meses	10 kg
WHITE COATING								
428324	White Chocolate Coating	32x20 kg	25%	25%	50%	31,0%	16 meses	20 kg

COCOA POWDER



COCOA POWDER

	SOLUBLE COCOA	Pallet	Ingredients	SHELF LIFE	FORMAT
428371	Cocoa Powder	16x25 kg	Fat Reduced Cocoa Powder 10-12%	24 meses	25 kg
12237195	Soluble Cocoa	1 x 850 kg	Sugar, fat reduced cocoa powder, salt, cinnamon, vanillin flavor	6 meses	850 kg

CHOCOLATE

PALLETS CONFIGURATION & PRICE

Hemos puesto las referencias que estaban en el excel.



Milk Chocolate
125g

Ref nº:	12281733
Units per Case	28
Units Pallet	4032
Gross Weight per Pallet (Kg)	570
Shelf Life (months)	15
Pallet Height (cm) *Stackable	934*



Milk Chocolate with Almonds
125g

Ref nº:	12284970
Units per Case	28
Units Pallet	4032
Gross Weight per Pallet (Kg)	562
Shelf Life (months)	12
Pallet Height (cm) *Stackable	934*



Milk Chocolate with Hazelnuts
125g

Ref nº:	12281732
Units per Case	28
Units Pallet	4032
Gross Weight per Pallet (Kg)	562
Shelf Life (months)	12
Pallet Height (cm) *Stackable	934*



Dark Chocolate
125g

Ref nº:	12285011
Units per Case	28
Units Pallet	4032
Gross Weight per Pallet (Kg)	570
Shelf Life (months)	24
Pallet Height (cm) *Stackable	934*



Dark Chocolate
70% 120g

Ref nº:	12284677
Units per Case	25
Units Pallet	6600
Gross Weight per Pallet (Kg)	882
Shelf Life (months)	24
Pallet Height (cm) *Stackable	1250



Milk Chocolate
300g

Ref nº:	12212881
Units per Case	15
Units Pallet	2100
Gross Weight per Pallet (Kg)	707
Shelf Life (months)	15
Pallet Height (cm) *Stackable	1120

CHOCOLATE

PALLETS CONFIGURATION & PRICE



Milk with Almonds
300g

Ref n°:	12212882
Units per Case	15
Units Pallet	2100
Gross Weight per Pallet (Kg)	708
Shelf Life (months)	12
Pallet Height (cm) *Stackable	1120



Dark Chocolate
300g

Ref n°:	12212880
Units per Case	15
Units Pallet	2100
Gross Weight per Pallet (Kg)	707
Shelf Life (months)	24
Pallet Height (cm) *Stackable	1120



Filled SCM
120g

Ref n°:	12284678
Units per Case	25
Units Pallet	6600
Gross Weight per Pallet (Kg)	882
Shelf Life (months)	12
Pallet Height (cm) *Stackable	1250



Filled Caramel
120g

Ref n°:	12175633
Units per Case	25
Units Pallet	6600
Gross Weight per Pallet (Kg)	882
Shelf Life (months)	12
Pallet Height (cm) *Stackable	1250



3 Chocolates-Filled Tablet
120g

Ref n°:	12175467
Units per Case	25
Units Pallet	6600
Gross Weight per Pallet (Kg)	882
Shelf Life (months)	12
Pallet Height (cm) *Stackable	1250



Extrafino Snack
3x20g

Ref n°:	423210
Units per Case	24
Units Pallet	6336
Gross Weight per Pallet (Kg)	502
Shelf Life (months)	15
Pallet Height (cm) *Stackable	1272*

CHOCOLATE



PALLETS CONFIGURATION & PRICE



**Extrafino
Snack 30x50g**

Ref n°:	12158225
Units per Case	120
Units Pallet	12000
Gross Weight per Pallet (Kg)	680
Shelf Life (months)	15
Pallet Height (cm) *Stackable	1190*



**Extrafino
Coins 83g**

Ref n°:	12264734
Units per Case	16
Units Pallet	5824
Gross Weight per Pallet (Kg)	574
Shelf Life (months)	15
Pallet Height (cm) *Stackable	1268



**Dolca Milk
Chocolate 125g**

Ref n°:	12284972
Units per Case	28
Units Pallet	4032
Gross Weight per Pallet (Kg)	570
Shelf Life (months)	15
Pallet Height (cm) *Stackable	934*



**Dolca
Chocolate Dark
125g**

Ref n°:	12284973
Units per Case	28
Units Pallet	4032
Gross Weight per Pallet (Kg)	570
Shelf Life (months)	24
Pallet Height (cm) *Stackable	934*



**Extrafino Multipack
10x180g**

Ref n°:	12175467
Units per Case	25
Units Pallet	6600
Gross Weight per Pallet (Kg)	882
Shelf Life (months)	12
Pallet Height (cm) *Stackable	1250

CHOCOLATE



PALLETS CONFIGURATION & PRICE



Coulant Dark 150g



Ref n°:	12321404
Units per Case	16
Units Pallet	4224
Gross Weight per Pallet (Kg)	740
Shelf Life (months)	9
Pallet Height (cm) *Stackable	1228*

Coulant Orange 150g



Ref n°:	12321402
Units per Case	16
Units Pallet	4224
Gross Weight per Pallet (Kg)	740
Shelf Life (months)	9
Pallet Height (cm) *Stackable	1228*

Dessert Dark Chocolate 250g



Ref n°:	12136115
Units per Case	16
Units Pallet	3168
Gross Weight per Pallet (Kg)	878
Shelf Life (months)	24
Pallet Height (cm) *Stackable	1228*

Dessert Dark Chocolate Intense 200g



Ref n°:	12185613
Units per Case	12
Units Pallet	4032
Gross Weight per Pallet (Kg)	889
Shelf Life (months)	15
Pallet Height (cm) *Stackable	1290

CHOCOLATE

Nestlé

PALLETS CONFIGURATION & PRICE



No Sugar Dark 125g



Ref nº:	12364445
Units per Case	14
Units Pallet	4788
Gross Weight per Pallet (Kg)	695
Shelf Life (months)	18
Pallet Height (cm) *Stackable	1296*

No Sugar Dark Hazelnut 125g



Ref nº:	12364449
Units per Case	14
Units Pallet	4788
Gross Weight per Pallet (Kg)	695
Shelf Life (months)	18
Pallet Height (cm) *Stackable	1296*

No Sugar Dark 70% 125g



Ref nº:	12364447
Units per Case	14
Units Pallet	4788
Gross Weight per Pallet (Kg)	695
Shelf Life (months)	18
Pallet Height (cm) *Stackable	1296*

No Sugar Milk 125g



Ref nº:	12364446
Units per Case	14
Units Pallet	4788
Gross Weight per Pallet (Kg)	695
Shelf Life (months)	18
Pallet Height (cm) *Stackable	1296*


CHOCOLATE



PALLETS CONFIGURATION & PRICE



Mini Box 45g




Ref nº:	12042882
Units per Case	12
Units Pallet	1404
Gross Weight per Pallet (Kg)	141
Shelf Life (months)	9
Pallet Height (cm) *Stackable	1248

Sache 100g




Ref nº:	12224441
Units per Case	12
Units Pallet	840
Gross Weight per Pallet (Kg)	159
Shelf Life (months)	9
Pallet Height (cm) *Stackable	1347

Box 100g



Ref nº:	12041251
Units per Case	12
Units Pallet	720
Gross Weight per Pallet (Kg)	146
Shelf Life (months)	9
Pallet Height (cm) *Stackable	1165

Box 200g



Ref nº:	12040824
Units per Case	8
Units Pallet	448
Gross Weight per Pallet (Kg)	165
Shelf Life (months)	9
Pallet Height (cm) *Stackable	1286



PALLETS CONFIGURATION & PRICE



Tin 250g

Ref nº:	12224440
Units per Case	6
Units Pallet	480
Gross Weight per Pallet (Kg)	229
Shelf Life (months)	9
Pallet Height (cm) *Stackable	1185*



Box 400g

Ref nº:	12072570
Units per Case	4
Units Pallet	288
Gross Weight per Pallet (Kg)	204
Shelf Life (months)	9
Pallet Height (cm) *Stackable	1310



Box 800g

Ref nº:	12040825
Units per Case	2
Units Pallet	180
Gross Weight per Pallet (Kg)	241
Shelf Life (months)	9
Pallet Height (cm) *Stackable	1350*

Respecto a Caja Roja, nos digistes que no cambiaba nada, pero en el excel cambian N° de Referéncia y datos logísticos, y en la carpeta de Caja Roja no hay imágenes

CHOCOLATE

Nestlé

Dairy



Quality &
Tradition

Leading
Markets &
Innovation

Legacy Product
Category:
140 years of
experience

CATEGORY

Quality of the milk:
Fresh milk daily collected.

Place of origin of the milk:
Galicia.

Strict & Permanent Quality Controls.

Stakeholders:
Advising farmers.

Traceability of our Finished Product.

Original recipe, "the authentic one"

Quality assured in every format.



Innovation Category Leader



International Presence in over 30 countries



60% of the total Spanish Sweet Condensed Milk Consumption

DAIRY

FACTORY



Pontecesures factory located in Galicia 9th biggest European region in cow's milk productions

Galicia represents nearly 40% of cow's milk collection in Spain and 50% of farm

Dairy competitors in Galicia manufacture basically UHT milk in brik

The export volume represents 47% total volume of production.



DAIRY

Nestlé

COMMITMENTS



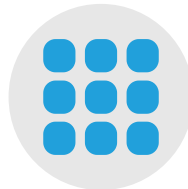
Granjas certificadas



Recogida diaria de
leche fresca



Control de la calidad
en todo el proceso



Homogeneidad del
producto terminado



Sistema de trazabilidad
del producto

CERTIFICATES



- ▶ ISO 9001
- ▶ ISO 14001
- ▶ ISO 22000 & FSSC 22000
- ▶ OHSAS 18001



DAIRY

Nestlé

CO BRANDING

CONSUMER APPLICATIONS

USES

SWEET CONDENSED MILK

EVAPORATED

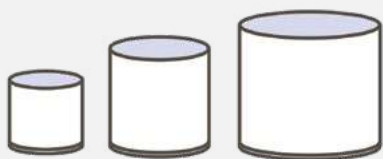
SWEET DISHES

COFFEE CREAMER

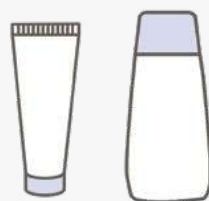
SALTY DISHES



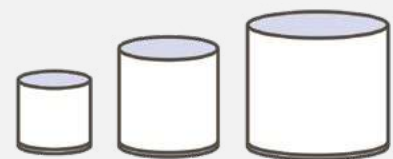
FORMAT



CAN FILLING



PLASTIC & FLEXIBLE
PACKAGING






CAN FILLING

DAIRY

Nestlé

INDUSTRIAL PRODUCTS

	REFERENCE	DEFINITION	FORMAT	PALLET	FAT CONT	SHELF LIFE
 <p>BAG IN BOX 2X5kg</p>	12252271	CARAMEL	2x5kg	72 x (2x5kg)	7,8%	12
	12348147	SWEET CONDENSED MILK 8%	2x5kg	90 x (2x5kg)	8%	12
 <p>BAG IN BOX 25Kg</p>	12301481	SWEET CONDENSED MILK 8%	25kg	30 x 25kg	8,0%	9
 <p>FLUID BAG 1210 kg</p>	428225	SWEET CONDENSED MILK 8%	1210kg	1 x 1210kg	8,0%	6
	428226	SWEET CONDENSED MILK 1%	1210kg	1 x 1210kg	1,0%	6



DAIRY

Nestlé



Whole SCM 8,5% Tube 170g



Ref nº:	420224
Units per Case	24
Units Pallet	1920
Gross Weight per Pallet (Kg)	386
Shelf Life (months)	15
Pallet Height (cm)	1050

Whole SCM 8,5% Can 370g



Ref nº:	420221
Units per Case	12
Units Pallet	2016
Gross Weight per Pallet (Kg)	883
Shelf Life (months)	18
Pallet Height (cm)	1298

Whole SCM 8,5% Can 740g



Ref nº:	12168239
Units per Case	12
Units Pallet	972
Gross Weight per Pallet (Kg)	830
Shelf Life (months)	15
Pallet Height (cm)	1212

Skimmed SCM 4% Can 740g



Ref nº:	12168343
Units per Case	12
Units Pallet	1080
Gross Weight per Pallet (Kg)	916
Shelf Life (months)	12
Pallet Height (cm)	1300

Whole SCM 8,5% Bottle 450g



Ref nº:	12345741
Units per Case	12
Units Pallet	1224
Gross Weight per Pallet (Kg)	636
Shelf Life (months)	12
Pallet Height (cm)	1248

Skimmed SCM 4% Bottle 450g



Ref nº:	12345740
Units per Case	12
Units Pallet	1224
Gross Weight per Pallet (Kg)	571
Shelf Life (months)	12
Pallet Height (cm)	1248

BRANDED



Whole SCM Lactose Free 450g

Ref nº:	12338132
Units per Case	8
Units Pallet	1296
Gross Weight per Pallet (Kg)	674
Shelf Life (months)	12
Pallet Height (cm)	1248



SCM Caramel 450g

Ref nº:	12345738
Units per Case	12
Units Pallet	1224
Gross Weight per Pallet (Kg)	363
Shelf Life (months)	12
Pallet Height (cm)	1248



SCM Caramel Can 397g

Ref nº:	12264302
Units per Case	12
Units Pallet	1872
Gross Weight per Pallet (Kg)	883
Shelf Life (months)	12
Pallet Height (cm)	1268



Evaporated Milk Porcions

Ref nº:	12135932
Units per Case	24
Units Pallet	2880
Gross Weight per Pallet (Kg)	283
Shelf Life (months)	192
Pallet Height (cm)	1150



Evaporated Milk 210g

Ref nº:	12245674
Units per Case	15
Units Pallet	3915
Gross Weight per Pallet (Kg)	896
Shelf Life (months)	10
Pallet Height (cm)	1275



Evaporated Milk 525g

Ref nº:	12188892
Units per Case	12
Units Pallet	1152
Gross Weight per Pallet (Kg)	671
Shelf Life (months)	10
Pallet Height (cm)	1212

DAIRY

Nestlé



Evaporated Milk Lactose Free 525g

Ref nº:	12336882
Units per Case	12
Units Pallet	1152
Gross Weight per Pallet (Kg)	671
Shelf Life (months)	10
Pallet Height (cm)	1212



Milk Powder Skimmed 400g

Ref nº:	12202140
Units per Case	12
Units Pallet	648
Gross Weight per Pallet (Kg)	377
Shelf Life (months)	15
Pallet Height (cm)	1338



Milk Powder Skimmed 600g

Ref nº:	12195119
Units per Case	6
Units Pallet	432
Gross Weight per Pallet (Kg)	355
Shelf Life (months)	15
Pallet Height (cm)	1170



Milk Powder Skimmed 1kg

Ref nº:	12195119
Units per Case	12
Units Pallet	288
Gross Weight per Pallet (Kg)	376
Shelf Life (months)	15
Pallet Height (cm)	1233

Coffee



The biggest
Coffee Purchaser
of the World

Presence in all
Subcategories:
Rost&Ground, Soluble
& Coffee Beans

Nestlé
Leadership in
the Category

CATEGORY

High Quality
Products

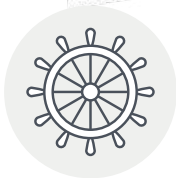
Commitment to
the Environment

The Best
Green Beans
Selection

Coffees with
distinctive **arome**,
body & **taste**

Finished Product
Traceability

Strict &
Permanent
Quality Controls.



Wide Variety
of Recipes



International
Presence in more
than 70 Countries



Preferred &
Time-Honored
Brands

COFFEE

Nestlé

FACTORY



Innovation Technology & Craftsmanship Care

Clean & Ecological Manufacturing Process

Water decaffeination process
with water only

One of the most important Coffee Production
Center of the World: Producing more than 30k
tons & Exporting over 74% of the Production

Sustainable coffee: contributing to
the Social, Economic & Environmental
Development of the coffee farmers



COFFEE

Nestlé

COMMITMENTS

¿CUÁLES SON LAS 3 PRINCIPALES PALANCAS DEL NESCAFÉ® PLAN?



1. EL CULTIVO

- Nestlé adquirirá 90.000 toneladas de café Nescafé® sostenible hasta 2020.
- Nescafé® Plan distribuirá 220 millones de cafetos hasta 2020.
- Formación a 10 mil cafetaleros cada año.



2. LA PRODUCCIÓN

- Uso de energía: -20% por tonelada para 2020.
- Consumo de agua: -30% por tonelada para 2020.
- Todas las fábricas de Nescafé® usarán restos de café como combustible.



3. EL CONSUMO DE CAFÉ

- Iniciativas de disminución del consumo de energía mientras preparas tu Nescafé®.

CERTIFICATES



ISO 9001
ISO 14001
ISO 22000
NQMS Nestlé Quality Management System



ISO 9001
ISO 14001
ISO 22000
OHSAS 18001.2007
NQMS Nestlé Quality Management System



COFFEE

Nestlé

INDUSTRIAL PRODUCTS



OCTABIN 210-220 KG



BOX 25KG

REFERENCE	BLEND	FORMAT	PALLET	SHELF LIFE
Ref. 27000112	Natural rough Spray Dried	Octabin 210 kg	1 x 210 kg	12
Ref. 43659550	Natural smooth Spray Dried	Octabin 220 kg	1 x 220 kg	12
Ref. 43456199	Decaffeinated Spray Dried	Octabin 220 kg	1 x 220 kg	12
Ref. 12297559	Natural rough Spray Dried	Box 25 kg	8 x 25 kg	12

COFFEE

Nestlé

BRASILIA® RETAIL

Brasilia Origins 250g



Ref nº:	12353061
Units per Case	8
Units Pallet	1632
Gross Weight per Pallet (Kg)	451
Shelf Life (months)	18
Pallet Height (cm) *Stackable	1278*

Brasilia Golden Roots 250g



Ref nº:	424431
Units per Case	8
Units Pallet	1632
Gross Weight per Pallet (Kg)	451
Shelf Life (months)	18
Pallet Height (cm) *Stackable	1278*

Estamos a la espera de los datos logísticos

Brasilia Origins 500g



Ref nº:	422306
Units per Case	8
Units Pallet	1632
Gross Weight per Pallet (Kg)	451
Shelf Life (months)	18
Pallet Height (cm) *Stackable	1248*

BONKA Eco R&G Coffee 8x220g



Ref nº:	12353061
Units per Case	8
Units Pallet	720
Gross Weight per Pallet (Kg)	211
Shelf Life (months)	12
Pallet Height (cm) *Stackable	1225

BONKA Pure Colombia R&G Coffee 8x220g



Ref nº:	12355958
Units per Case	8
Units Pallet	720
Gross Weight per Pallet (Kg)	211
Shelf Life (months)	12
Pallet Height (cm) *Stackable	1225

BONKA Express R&G Coffee 8x220g



Ref nº:	12355958
Units per Case	8
Units Pallet	720
Gross Weight per Pallet (Kg)	211
Shelf Life (months)	12
Pallet Height (cm) *Stackable	1225

COFFEE

BRANDED

BRASILIA[®]



HORECA

MdOro Roasted Beans Organic 3kg



Ref nº:	12352268
Units per Case	2
Units Pallet	42
Gross Weight per Pallet (Kg)	195
Shelf Life (months)	12
Pallet Height (cm) *Stackable	1089*

MdOro Roasted Beans Prestige 3kg



Ref nº:	424635
Units per Case	2
Units Pallet	42
Gross Weight per Pallet (Kg)	195
Shelf Life (months)	12
Pallet Height (cm) *Stackable	1089*

MdOro Roasted Beans Summum 3kg



Ref nº:	424041
Units per Case	2
Units Pallet	42
Gross Weight per Pallet (Kg)	181
Shelf Life (months)	12
Pallet Height (cm)	1170

MdOro Roasted Beans Prestige Decaf 2kg



Ref nº:	424016
Units per Case	2
Units Pallet	70
Gross Weight per Pallet (Kg)	221
Shelf Life (months)	12
Pallet Height (cm) *Stackable	1365*

MdOro Roasted Beans Sibaritas 1kg



Ref nº:	424015
Units per Case	10
Units Pallet	240
Gross Weight per Pallet (Kg)	283
Shelf Life (months)	15
Pallet Height (cm)	1338

MdOro Roasted Beans Trad 1kg



Ref nº:	424443
Units per Case	10
Units Pallet	240
Gross Weight per Pallet (Kg)	283
Shelf Life (months)	15
Pallet Height (cm)	1338

COFFEE

Nestlé

BRANDED

BRASILIA[®]



HORECA

MdOro Roasted Beans Colombia 1kg



Ref nº:	424145
Units per Case	10
Units Pallet	240
Gross Weight per Pallet (Kg)	283
Shelf Life (months)	15
Pallet Height (cm)	1338

MdeOro Sustainable Beans 1kg



Ref nº:	12091037
Units per Case	10
Units Pallet	240
Gross Weight per Pallet (Kg)	277
Shelf Life (months)	12
Pallet Height (cm)	1270

MdOro Roasted Beans Natural 1kg



Ref nº:	12094249
Units per Case	10
Units Pallet	240
Gross Weight per Pallet (Kg)	283
Shelf Life (months)	15
Pallet Height (cm)	1338

MdOro Roasted Beans Klimanjaro 1kg



Ref nº:	424816
Units per Case	10
Units Pallet	240
Gross Weight per Pallet (Kg)	277
Shelf Life (months)	15
Pallet Height (cm)	1338

MdOro Roasted Beans Espresso Italiano 1kg



Ref nº:	424817
Units per Case	10
Units Pallet	240
Gross Weight per Pallet (Kg)	283
Shelf Life (months)	15
Pallet Height (cm)	1338

MdOro Roasted Beans Decaf 500g



Ref nº:	12313615
Units per Case	10
Units Pallet	600
Gross Weight per Pallet (Kg)	346
Shelf Life (months)	15
Pallet Height (cm)	1325

COFFEE

Nestlé

BRANDED

BRASILIA[®]



HORECA

Brasilia Natural Roasted Coffee Beans 1kg



Ref n°:	424444
Units per Case	10
Units Pallet	240
Gross Weight per Pallet (Kg)	283
Shelf Life (months)	15
Pallet Height (cm)	1338

Brasilia Roasted Natural Brewed 1kg



Ref n°:	12210375
Units per Case	10
Units Pallet	240
Gross Weight per Pallet (Kg)	277
Shelf Life (months)	6
Pallet Height (cm)	1350

COFFEE

Nestlé

Culinary



Best Known &
Wide
Preferred Brands

Solis & Litoral:
Time-Honored Brands
owned by Nestle
since 1964 and 1985
respectively

Fusion
between the
Lifelong Tastes & the
Innovation of Nestle
Group

CATEGORY



50M packs sold annually



Wide Variety of Recipes



25M cans sold annually

TOMATO

Nestlé

CULINARY

FACTORY



One of the Biggest
Tomato Factories
in Europe

Contributing to
the Wealth of the
Regions around

All the Ingredients
used are cooked in
the Factory

Tenemos alguna foto de la
fábrica?

TOMATO

Nestlé

CULINARY

COMMITMENTS

Que commitments debemos poner?

CERTIFICATES



ISO 22000
ISO 14001
OHSAS 18001.
NQMS Nestlé Quality Management System



ISO 9000
ISO 14000
ISO 22000
OHSAS 18001
NQMS Nestlé Quality Management System



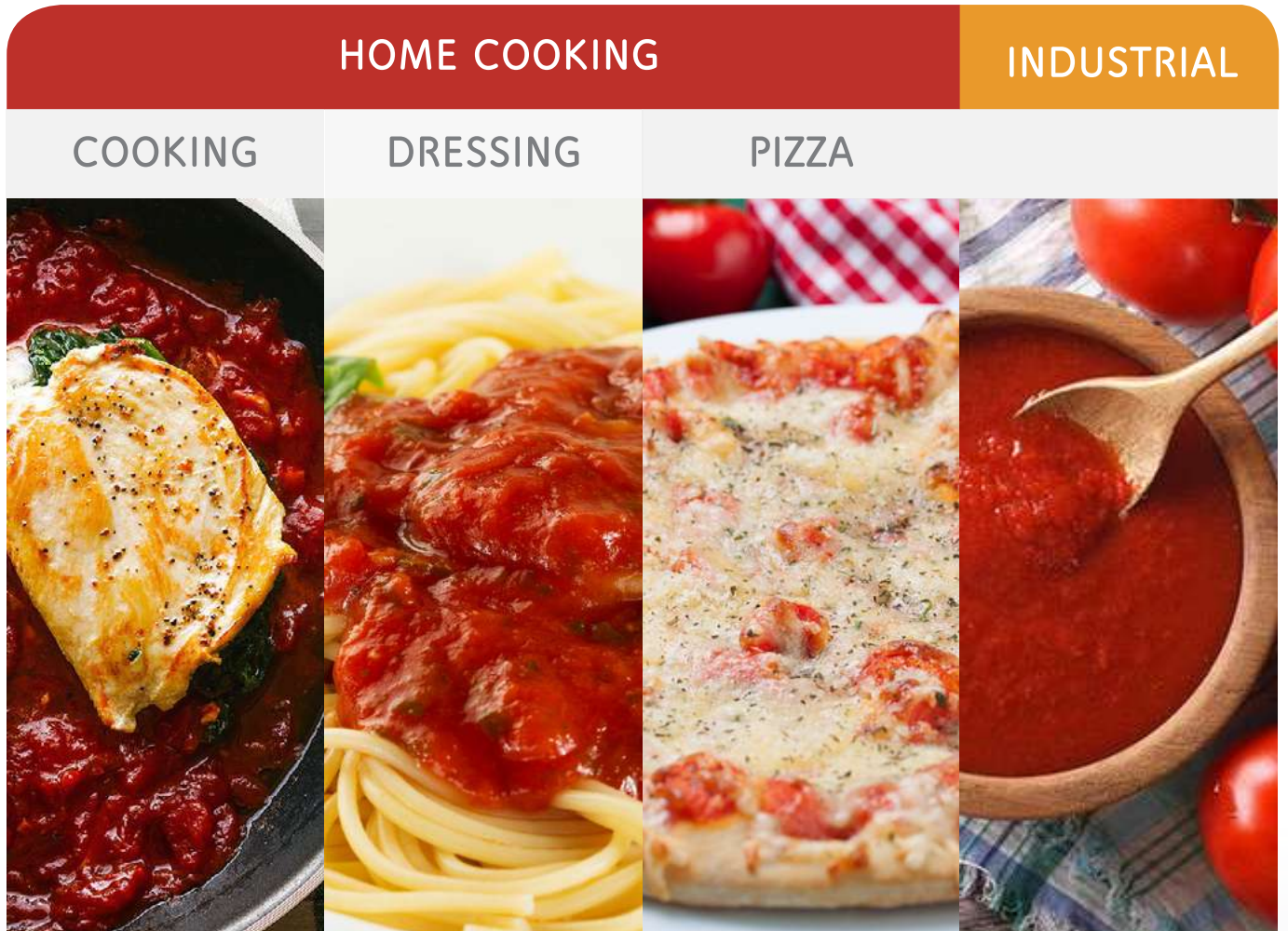
TOMATO

Nestlé

CULINARY

TOMATO CO BRANDING

CONSUMER APPLICATIONS




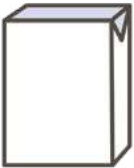
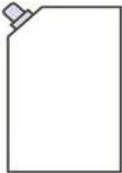
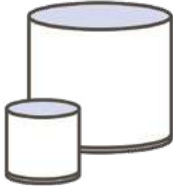

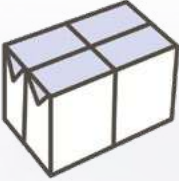
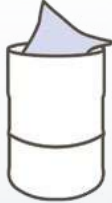
TOMATO

TOMATO CO BRANDING

RECIPES

PLAIN CLASSIC / WITH OLIVE OIL	HOME STYLE TOMATO	PASTA SAUCES	PIZZA SAUCES
			

FORMATS

	JARS	CARTON	DOY PACK	TIN	BAG
WEIGHT					
	from 360g to 725g	from 100g to 4000g	320g	from 100g to 4000g	from 3000g to 25000g
WEIGHT		CARTON GROUPING			IN A DRUM
					
		from 2 to 12 units			220Kg



TOMATO

Nestlé